

Tonal Influence

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Synopsis

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Tone can be an elusive ingredient in any communication. Misused or misplaced, it can destroy any sense of connection. Tone is everywhere. It is the snapshot and snap judgment of a song, a look, or a feel. It is also a snap shot of our voice. In one tenth of a second, our speaking can make an impression. That's a very small window. This window sets the tone. We're going to explore how to use it. Whether you want to close more sales, build deeper relationships, or just relax, this collection of anecdotes, techniques, and tips from Marshall Davis Jones will teach you:

- How intent affects our voice.
- How our voice affects our mental state and the state of your listener.
- How to listen to respond vs listening to react.

And more!

With *Tonal Influence*, you will find a path to self-mastery through control of the world's most powerful instrument—your voice.

Reader's comments

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